

To: [REDACTED]
From: Lesley Groff
Sent: Tue 5/29/2012 8:22:44 PM
Subject: Re: **STIFEL WEEKFUL ... Upcoming Analyst/Management Events & Conferences

awesome!

On May 29, 2012, at 4:20 PM, Ike Groff wrote:

Great thank you very much!!

From: MacGillivray, Claire (New York Park Ave) [mailto:[REDACTED]]
Sent: Tuesday, May 29, 2012 4:20 PM
To: Ike Groff
Cc: Moroney, Marty (New York Park Ave)
Subject: RE: **STIFEL WEEKFUL ... Upcoming Analyst/Management Events & Conferences

Ike - I'm going to go ahead and clear you right off the wait list ... Please join us! I will send invite again so you have the details.

Thank you!

Claire MacGillivray
Stifel Nicolaus & Co., Inc. | Institutional Equity Sales | Vice President
237 Park Avenue, 8th Floor | New York, NY 10017

.....
Direct: [REDACTED] **E-mail:** [REDACTED]
Mobile: [REDACTED] **Fax:** [REDACTED] | **AIM:** cmacgillivstifel

From: Moroney, Marty (New York Park Ave)
Sent: Tuesday, May 29, 2012 3:19 PM
To: MacGillivray, Claire (New York Park Ave)
Cc: 'IG@tourmalinellc.com'
Subject: FW: **STIFEL WEEKFUL ... Upcoming Analyst/Management Events & Conferences

Claire,
Please add Ike and his family to the waiting list. I cc'd him.
Thanks,
Marty

Martin P. Moroney
Managing Director
Stifel Nicolaus & Co
237 Park Ave
8th floor
New York, NY 10017
Tel [REDACTED]
Desk Trading Tel [REDACTED]
[REDACTED]
[REDACTED]
im-- mmoroneystifel

From: Ike Groff [REDACTED]

Sent: Tuesday, May 29, 2012 2:53 PM
To: Moroney, Marty (New York Park Ave)
Subject: RE: **STIFEL WEEKFUL ... Upcoming Analyst/Management Events & Conferences

Marty,

I am going to bring my family to the event on Sunday.

Ike Groff
Lesley Groff
Ty Groff

From: Moroney, Marty (New York Park Ave) [mailto: [REDACTED]]
Sent: Wednesday, May 02, 2012 2:11 PM
Subject: FW: **STIFEL WEEKFUL ... Upcoming Analyst/Management Events & Conferences
Importance: High

Good Afternoon -

Please let me know if there is interest in seeing any of the below listed analysts/management teams over the next few weeks. The meetings are sorted by sector, for your convenience.

Please Note: All events are subject to availability, so please let us know if you are interested ASAP!!!

Additionally, our full coverage list is attached ... If there are individual analyst distributions that you would like to be added to, please don't hesitate to email me and I'll make sure you are receiving everything you need.

If there is anything else we can help with, please let me know!

Thank you!
Claire
[REDACTED]

Stifel Conferences & Special Events

2012 Stifel Nicolaus Denver 1x1 Conference ~ Denver, CO

- **Thursday, May 10th 2012**
- **Featuring:** IGT, MTN, PWR, RBN, FST, PETD, RRC, WLL, RCKB, RYL, NCMI, DCT, TRNO, ANSS, CAVM, DSGX, HITT, MCHP, MLNX, POWI, SAPE, VLTR
- *Invitation is attached // Please email to register*

Market Perspectives w/ Jim Grant ~ Baltimore, MD

- **Wednesday, May 16th 2012 ~ Breakfast and Q&A**
- **Featuring: Jim Grant ~ Editor, Grant's Interest Rate Observer ...** James Grant is an American writer and publisher. The founder of Grant's Interest Rate Observer, a twice-monthly journal of the financial markets, he is the author of Money of the Mind (1992), The Trouble with Prosperity (1996), John Adams: Party of One (2005) and Mr. Speaker: The Life and Times of Thomas B. Reed, the Man Who Broke the Filibuster (2011), among other works. He began his journalistic career at the Baltimore Sun in 1972 and joined the staff of Barron's in 1975.

- *Please email for more details*

2012 Stifel Nicolaus Family Event @ The American Museum of Natural History ~ New York, NY

- **Sunday, June 3rd 2012**
- *Invitation is attached ... Please email to register*

2012 Stifel Nicolaus San Francisco 1x1 Conference ~ San Francisco, CA

- **Wednesday, June 13th 2012**
- **Featuring: BYI, CROX, MW, DOV, FLS, MTZ, FRC, SEIC, V, GTS, VPHM, CCI, RLD, FNSR, FORM, JDSU, NEWP, LSTR**
- *Invitation is attached // Please email to register*

2012 Stifel Nicolaus Internet & Media Conference ~ New York, NY

- **Tuesday, June 19th 2012**
- **The New York Palace Hotel**
- *Invitation is attached // Please email to register ... 1x1s are Due on June 1st 2012*

Consumer & Retail

Jim Duffy, Sports & Lifestyle Brands Analyst ~ New York, NY

- **Thursday, May 17th & Friday, May 18th 2012 ~ Group Lunch on Friday @ 12:00pm**

Coverage:

CAB (Hold), COLM (Hold), CROX (Buy), DECK (Buy), GALA (Buy), GIII (Buy), GIL (Hold), HBI (Buy), LULU (Buy), NKE (Buy), PRMW (Hold), SODA (Hold), UA (Hold), VFC (Buy), WWW (Buy), ZQK (Hold), ZUMZ (Hold)

Lunch with Ken Langone, co-Founder of The Home Depot, Inc. ~ New York, NY

- **Tuesday, May 22nd 2012 ~ Group Lunch @ 12:00pm**
- **Featuring: Ken Langone ...** Co-founder of The Home Depot, Inc. and was a director and member of the executive committee of its board for 30 years. He has served on the General Electric Board of Directors. He currently serves on the boards of YUM Brands and Unifi, Inc. He is the founder and, since 1974, has been Chairman of the Board, Chief Executive Officer and President of Invemed Associates, LLC, a New York Stock Exchange firm engaged in investment banking and brokerage. He is currently Executive Chairman and CEO of Geeknet, Inc. In addition to his business affiliations, Mr. Langone's extensive philanthropic endeavors include serving as the Chair of the Board of Trustees of the NYU Langone Medical Center. Mr. Langone is also the Chairman of the Promise Academy, a charter school in New York City, and serves on the boards of The Ronald McDonald House of NY, Robin Hood Foundation, CSIS, The Medal of Honor Foundation and the Harlem Children's Zone.
- **Hosted by: David Schick, Hardline Retail Analyst**

Shuffle Master, Inc. (SHFL) ~ New York, NY

- **Friday, June 8th 2012 ~ Group lunch @ 12:00pm**
- **Featuring: Gavin Isaacs, CEO & Julia Boguslawski, IR**
- **Hosted by: Steve Wieczynski, Gaming & Leisure Analyst**
- **Buy Rated; \$927m Market Cap**

Education

Field Trip to DeVry Medical School ~ St. Maarten

- **Monday, May 21st & Tuesday, May 22nd 2012**
- **Featuring: Campus tour of DeVry-owned American University of Caribbean School & Medicine (AUC) ... Discussions with Ron Testa, Dean of AUC & Bill Hughson, Pres. DeVry Healthcare Group -- Ross, AUC, Chamberlain, Carrington**
- **Hosted by: Jerry Herman, Education & eLearning Analyst**
- *Please email for more details*

Weight Watchers (WTW) Retail Meeting Location Visit ~ Boston, MA

- Thursday, June 7th 2012
- Featuring: David Kirchhoff, CEO
- Hosted by: Jerry Herman, Bob Craig & Jason Anderson, Education & eLearning Analysts
- Buy Rated; \$1,951m Market Cap
- Please email for more details

Financials

Southwestern MA & Northern CT Bank CEO / CFO Dinner & 1x1s ~ Simsbury, CT

- Monday, May 7th & Tuesday, May 8th 2012
- Featuring:
 - Berkshire Hills Bancorp, Inc (BHLB)
 - Chicopee Bancorp, Inc (CBNK)
 - First Connecticut Bancorp, Inc (FBNK)
 - Hampden Bancorp, Inc (HBNK)
 - People's United Financial, Inc (PBCT) – Dinner only
 - Rockville Financial, Inc (RCKB)
 - SI Financial Group, Inc (SIFI)
 - United Financial Bancorp, Inc (UBNK)
 - Webster Financial Corporation (WBS)
 - Westfield Financial, Inc (WFD)
- Hosted by: Collyn Gilbert, Northeast Banks Analyst
- Please email for more details

Jeff Hopson, Asset Management & Investment Services ~ New York & Connecticut

- Thursday, May 17th & Friday, May 18th (CT) 2012 ~ *Group Lunch in NYC on Thursday @ 12:00pm*

Coverage:

AB (Hold), BEN (Buy), BK (Hold), BLK (Buy), BX (Buy), CNS (Hold), EV (Hold), FIG (Hold), FII (Hold), IVZ (Buy), JNS (Hold), LM (Hold) MN (Buy), NTRS (Hold), SCHW (Hold), SEIC (Buy), STT (Buy), TROW (Hold), WDR (Buy)

National Health Investors, Inc. (NHI) ~ New York, NY

- Tuesday, May 22nd 2012 ~ *Group Lunch @ 12:00pm*
- Featuring: Justin Hutchens, CEO & President
- Hosted by: Daniel Bernstein, Healthcare REIT Analyst
- Hold Rated; \$1,313m Market Cap

RLI Corporation (RLI) ~ New York, NY

- Tuesday, June 5th 2012 ~ *Group Lunch @ 12:00pm*
- Featuring: Jon Michael, Chairman & CEO / Tom Brown, CFO / Aaron Jacoby, IR
- Hosted by: Meyer Shields, Specialty Insurers
- Hold Rated; \$1,458m Market Cap

Northrim BanCorp (NRIM) ~ New York, NY

- Wednesday, June 6th 2012 ~ *Group Lunch @ 12:00pm*
- Featuring: Mark Langland, CEO & Joe Beedle, President
- NR; \$141m Market Cap

NJ & NY Bank Tour & Hudson River Dinner Cruise ~ New York & New Jersey

- Thursday, June 15th & Friday, June 16th 2012 ~ *Dinner Cruise on Thursday evening*
- Featuring:
 - Astoria Financial (AF)
 - Dime Community Bancshares (DCOM)
 - Center Bancorp (CNBC)
 - Investors Bancorp (ISBC)

Lakeland Bancorp (LBAI) - *tentative*
 New York Community (NYB)
 Oritani Financial (ORIT)
 Provident Financial Services (PFS)
 Provident Bancorp (PBNY)
 Sterling Bancorp (STL)
 Somerset Hills Bancorp (SOMH)
 Valley National Bancorp (VLY)

- Hosted by: Collyn Gilbert, Northeast Banks Analyst
- *Please email for more details*

Healthcare

Update On Prostate Cancer Therapies ~ New York, NY

- **Thursday, May 17th 2012 ~ Group Cocktails/Dinner @ 5:30pm**
- **Featuring: Susan Slovin, Physician Consultant ...** Dr. Slovin is a board certified medical oncologist and immunologist and an Associate Attending Physician in the Genitourinary Oncology Service at Memorial Sloan-Kettering Cancer Center in New York. Her research interest includes development of novel immunologic approaches to the treatment of prostate cancer.
- **Hosted by: Joel Sendek, Biotechnology Analyst**
- *Please email for more details*

National Health Investors, Inc. (NHI) ~ New York, NY

- **Wednesday, May 23rd 2012 ~ Group Lunch @ 12:00pm**
- **Featuring: Justin Hutchens, CEO & President**
- **Hosted by: Daniel Bernstein, Healthcare REIT Analyst**
- **Hold Rated; \$1,313m Market Cap**

Industrials

General Cable Corporation (BGC) ~ New York, NY

- **Wednesday, May 16th 2012 ~ Group Lunch @ 12:00pm**
- **Featuring: Brian Robinson, CFO & Len Texter, Director of IR**
- **Hosted by: Jeff Beach, Infrastructure Analyst**
- **Buy Rated; \$1,551m Market Cap**

Tech, Media, Telecom

Tore Svanberg, Semiconductors: Analog & Mixed Signals Analyst ~ New York, NY

- **Friday, May 4th 2012 ~ Group Lunch @ 12:00pm**

Coverage:

AOSL (Buy), BCDS (Buy), CRUS (Buy), ENTR (Sell), HITT (Buy), IPHI (Hold), ISIL (Hold), LLTC (Buy), MCRL (Buy), MPWR (Hold), MSCC (Buy), MXIM (Buy), MXL (Buy), OIIM (Buy), POWI (Buy), SLAB (Buy), SUPX (Hold), TXN (Buy), VLTR (Hold)

RVBD & FFIV Meetings at Interop ~ Las Vegas, NV

- **Monday, May 7th & Tuesday, May 8th 2012**
- **Featuring: Randy Gottfried, CFO (RVBD) & John McAdam, CEO (FFIV)**
- **Hosted by: Sanjiv Wadhvani, Communications Equipment Analyst**
- **RVBD: Hold Rated; \$4,345m Market Cap / FFIV: Hold Rated; \$9,800m Market Cap**
- *Please email for more details*

NIHD & IRDM Meetings at CTIA ~ New Orleans, LA

- **Monday, May 7th & May 8th 2012**
- **Featuring:**
 NIHD: Greg Santoro, Chief Strategy and Marketing Officer / Tim Perrott,

Head of IR / Tahmin Clarke, IR

IRDM: Matt Desch, CEO / Steve Kunszabo, IR

- **Hosted by: Christopher King, Telecom Services Analyst**
- **NIHD: Buy Rated; \$3,033m Market Cap / IRDM: Hold Rated; \$624m Market Cap**
- *Please email for more details*

Vantage Data Centers (private) ~ New York, NY

- **Tuesday, May 15th 2012 ~ Group Lunch @ 12:00pm**
- **Featuring: Greg Ness, Chief Marketing Officer**
- **Hosted by: Todd Weller, Data Centers/Hosting Analyst**

Ben Mogil, Media Analyst ~ New York, NY

- **Thursday, May 17th 2012 ~ Group Lunch @ 12:00pm**

Coverage:

AMCX (Hold), CGX-T (Hold), CNK (Buy), DWA (Sell), HSNi (Buy), IMAX (Buy), LGF (Buy), LINTA (Buy), LYV (Hold), MSG (Hold), NCMI (Hold), RGC (Hold), RLD (Buy), SNI (Hold)

Investor Meetings with Solar Management Teams at the SNEC Tradeshow: STP, CSUN, JASO, BTUI ~ Shanghai, China

- **Thursday, May 17th 2012**
- **Featuring Management from: Suntech (STP), China Sunergy (CSUN), JA Solar (JASO), BTU International (BTUI)**
- **Hosted by: Jeff Osborne, Cleantech Analyst**
- *Please email for more details*

21Vianet Group, Inc. (VNET) ~ New York, NY

- **Wednesday, May 23rd 2012 ~ Group Lunch @ 11:30am**
- **Featuring: Shang Hsiao, President & CFO**
- **Hosted by: Todd Weller, Data Center/Hosting Analyst**
- **Buy Rated; \$650m Market Cap**

Xyratex Ltd. (XRTX) ~ New York, NY

- **Thursday, May 24th 2012**
- **Featuring: Steve Barber, CEO / Brad Driver, IR**
- **Hosted by: Aaron Rakers, Enterprise Hardware/Software & Hard Disk Drives**
- **Hold Rated; \$424m Market Cap**

Meetings with ATVI & EA, in conjunction with E3 Management Meetings ~ Los Angeles, CA

- **Tuesday, June 5th 2012**
- **Featuring: Senior Management from Activision Blizzard (ATVI) & Electronic Arts (EA)**
- **Hosted by: Drew Crum, Media & Entertainment Analyst**
- **ATVI - Buy Rated; \$14,284m Market Cap & EA - Buy Rated; \$5,149m Market Cap**
- *Please email for more details*

Telecom, Media & Tech Washington D.C. Policy Day ~ Washington, DC

- **Thursday, June 7th 2012**
- **Please join us for a day of conversations with FCC Chairman Genachowski and other key government and industry officials focused on regulatory/policy issues affecting telecom, media, and tech companies.**
- **Hosted by: Chris King & David Kaut - Telecom, Media & Tech/Regulatory Team**
- *Please email for more details*

FuelCell Energy Bus Tour (FCEL) ~ Torrington, CT

- **Monday, June 25th 2012**
- **Featuring: Mike Bishop, Sr. VP & CFO / Kurt Goddard, VP IR / Neil Aiello, VP Manufacturing / Tony Leo, VP Applications Engineering & Advanced Technology**

Programs

- **Hosted by: Jeff Osborne, Cleantech Research Analyst**
- **Buy Rated; \$196m Market Cap**
- *Please email for more details*

Claire MacGillivray

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.....
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