



AV QUOTING TOOL

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Why Luminii

Luminii is Easy to do Business With

- ✓ TAILOR MADE – Made-to-order fixtures to the inch, up to 12'
- ✓ SIMPLIFIED QUOTING – Fast, easy, accurate
- ✓ AUTOMATED UPDATES – Order status, shipping, tracking
- ✓ DETAILED DOCUMENTATION – Spec sheets, IES files, drawings
- ✓ INSTALL SIMPLIFICATION – Clear labels, packing, instructions
- ✓ FAST LANE SHIPPING – Rapid fulfillment for strips & extrusions
- ✓ ROBUST SUPPLY CHAIN – Visibility + forecasting confidence



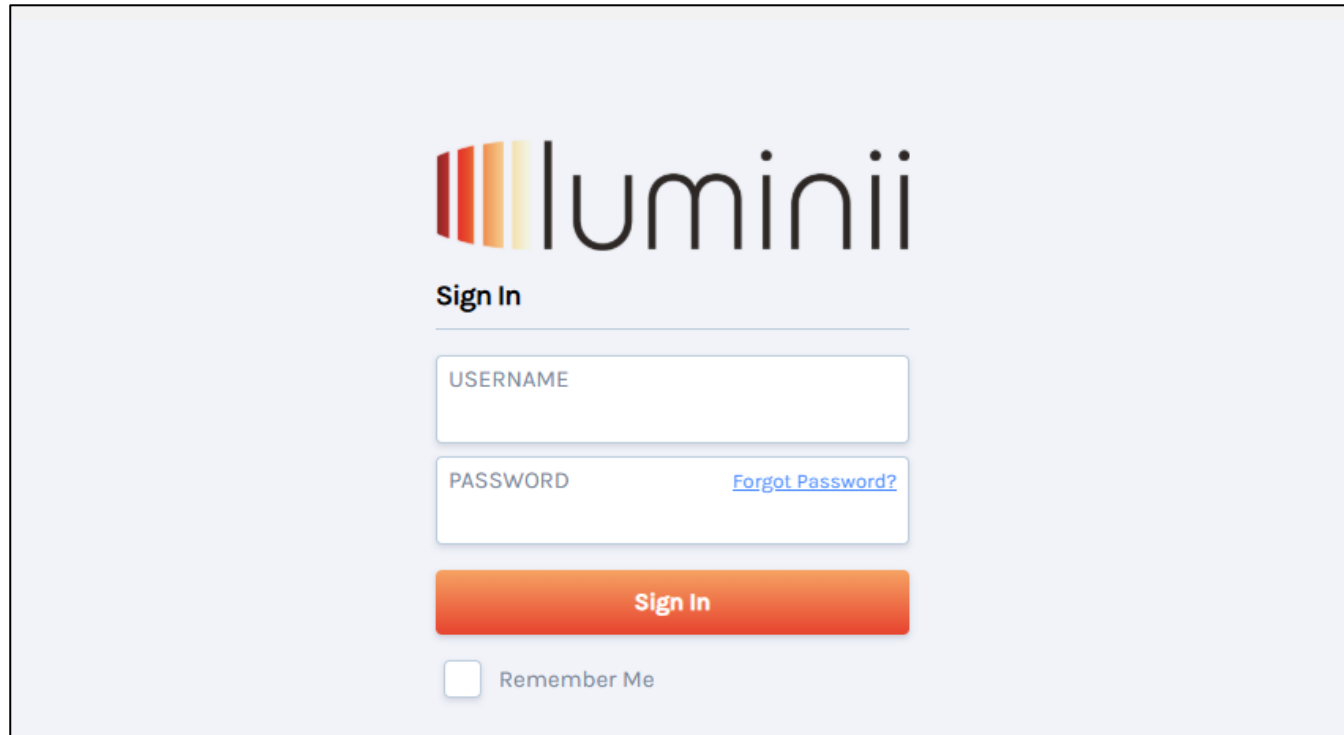
Why a simplified AV Quoting Tool?

Simplify Quoting

- Help you quickly understand our lighting options available
- Provide compatible accessories or bundles, including drivers, etc.
- Help you generate professional, accurate quotes without needing deep lighting knowledge



Start on our AV Agent Quoting Tool



The image shows a sign-in form for Luminii. It features the Luminii logo at the top, followed by the text "Sign In". Below this are two input fields: "USERNAME" and "PASSWORD". To the right of the "PASSWORD" field is a link that says "Forgot Password?". Below the input fields is a large orange button with the text "Sign In". At the bottom of the form is a checkbox labeled "Remember Me".

Luminii

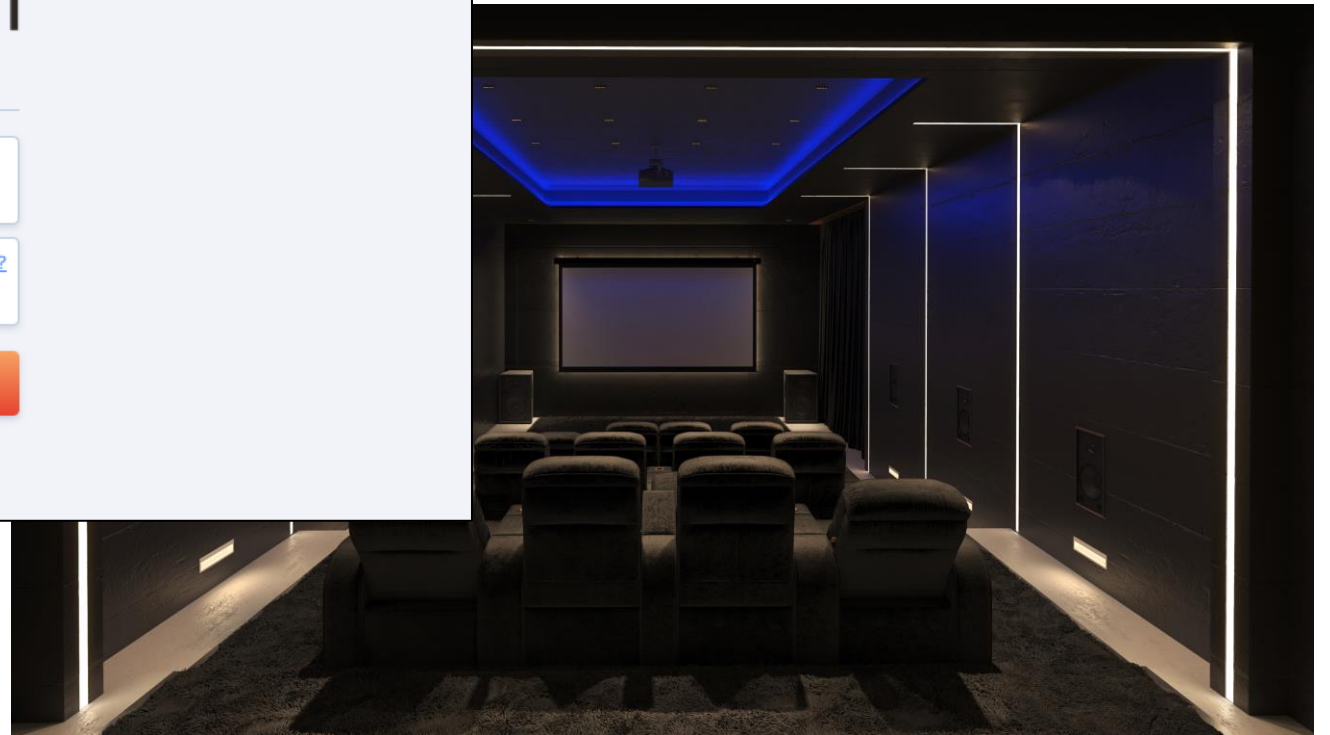
Sign In

USERNAME

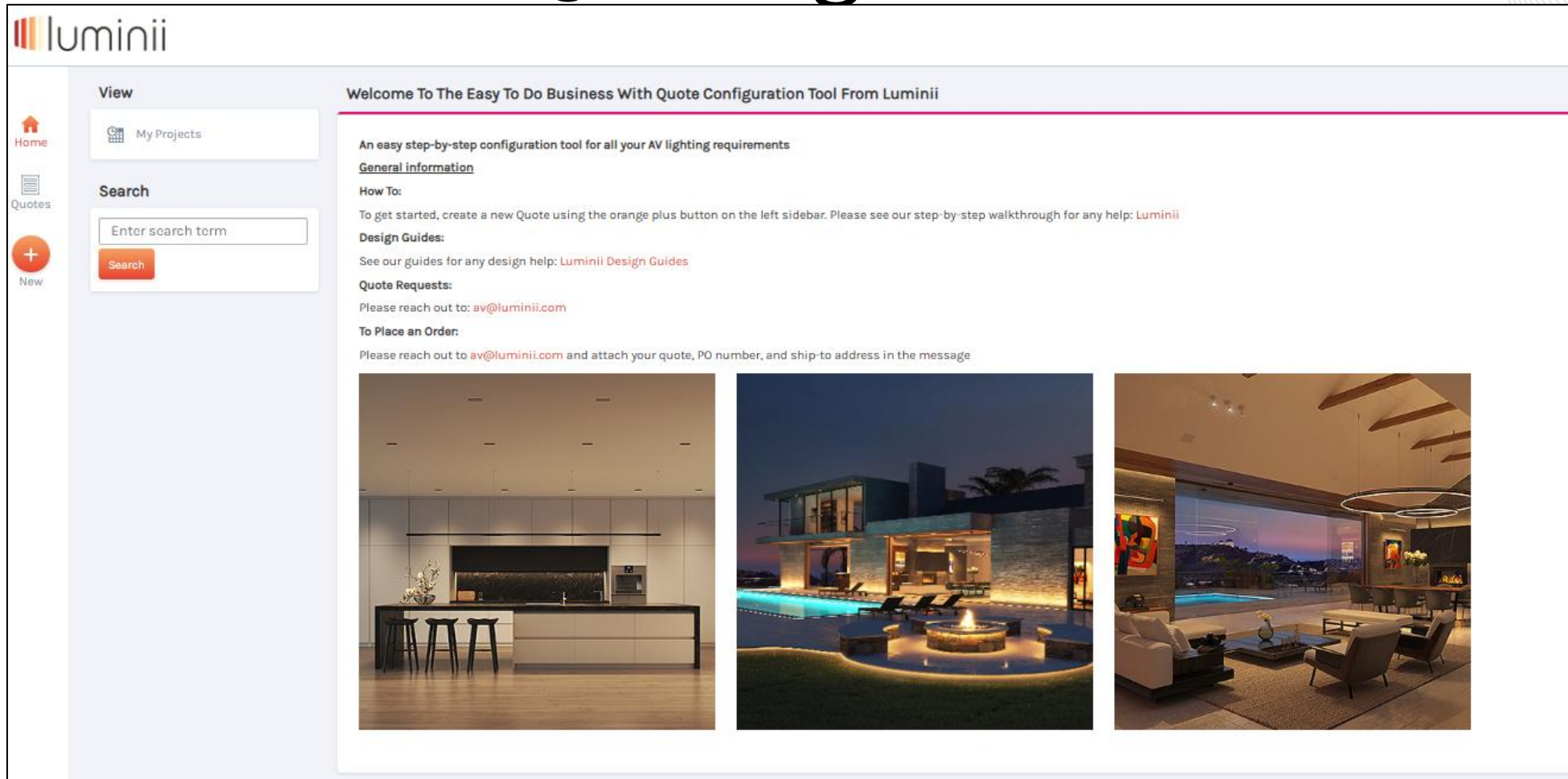
PASSWORD [Forgot Password?](#)

Sign In

☐ Remember Me



Luminii AV Quoting



Home Button - will always take you back to this page

Quotes Button – will take you to the list of your quotes created

New Button – **START HERE**, where you can create a new quote

Search – will allow a search by name or quote number

Luminii AV – Creating a Quote

Quote Number: TBD
Quote Name: None
Customer: TBD
Project: None

Home
Quotes
New

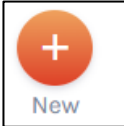
PROPERTIES LINE ITEMS QUOTE INFO

Fields with * are required

Quote Properties

Quote Name * Enter a Quote Name
Project None

Save Preview Quote Build

- Create a quote by clicking on the 
- Start by adding your Quote name, Job name, Location, etc.
- If you have created a Project and want to add this quote to the project you can add it here
- Click on Save in the top Right-hand corner
- Continue to Line Items tab

PROPERTIES LINE ITEMS QUOTE INFO

Luminii AV – Creating a Quote

Quote Number: Q-DEV-3659
Quote Name: Residence #1
Customer: TBD
Project: New House

Home
Quotes
New

PROPERTIES **LINE ITEMS** QUOTE INFO

Add Line Item Configuration Go Sequence Reconfigure Quote

No Line Items exist for this Quote

Save Preview Quote Build

Quoted Currency USD United States, Dollars
Quoted Locale English (United States)

Add Configuration

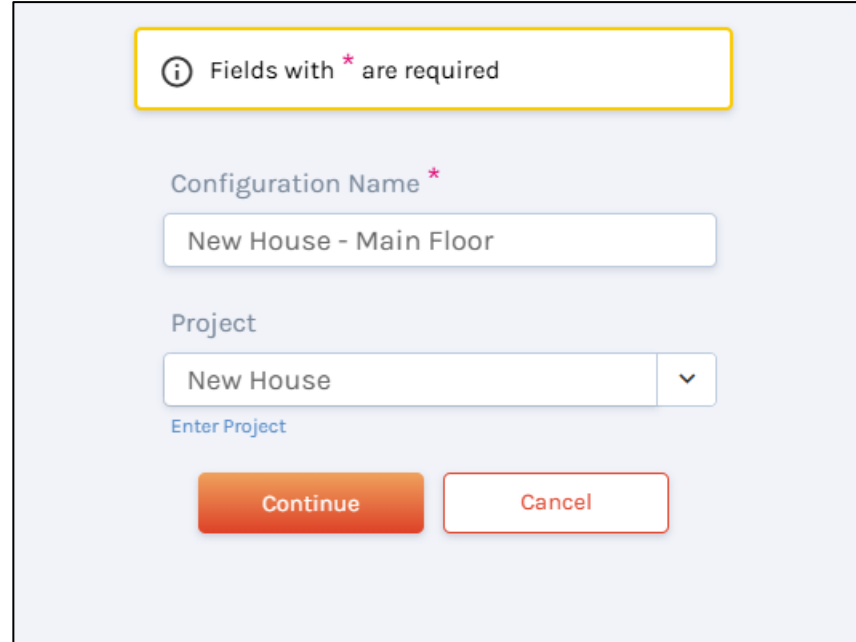
New Configuration
AV Configurator

Continue

Close

- Click on the **Go** Button
- Type in AV Configurator and click continue

Luminii AV – Creating a Quote



The screenshot shows a web form for creating a quote. At the top, a yellow-bordered box contains an information icon and the text "Fields with * are required". Below this, the "Configuration Name" field is labeled with a red asterisk and contains the text "New House - Main Floor". The "Project" field is a dropdown menu with "New House" selected and a downward arrow. Below the dropdown is a blue link that says "Enter Project". At the bottom of the form are two buttons: an orange "Continue" button and a white "Cancel" button with a red border.

- Enter a Configuration name, as per above
- The project should already be your chosen Project name
- Click Continue

Luminii AV – Creating a Quote

The screenshot shows the Luminii AV Configuration Setup interface. On the left is a sidebar with icons for Home, Quotes, and a New button. The main area is divided into sections: 'Previous Options' with a 'None' button, 'Configuration Setup' with a table, and two image-based options: 'By Room' and 'By Application'. The 'By Room' option is highlighted with a red border. At the bottom are 'Save', 'Cancel', and 'Continue' buttons.

Product : AV Configurator
Configuration Name : New House - Main Floor
Serial Number : C-DEV-13832

Continue

Part Number	Description	Quantity	Price(ft/ea)	Total
Total				\$ 0.00

Expanded BOM

By Room

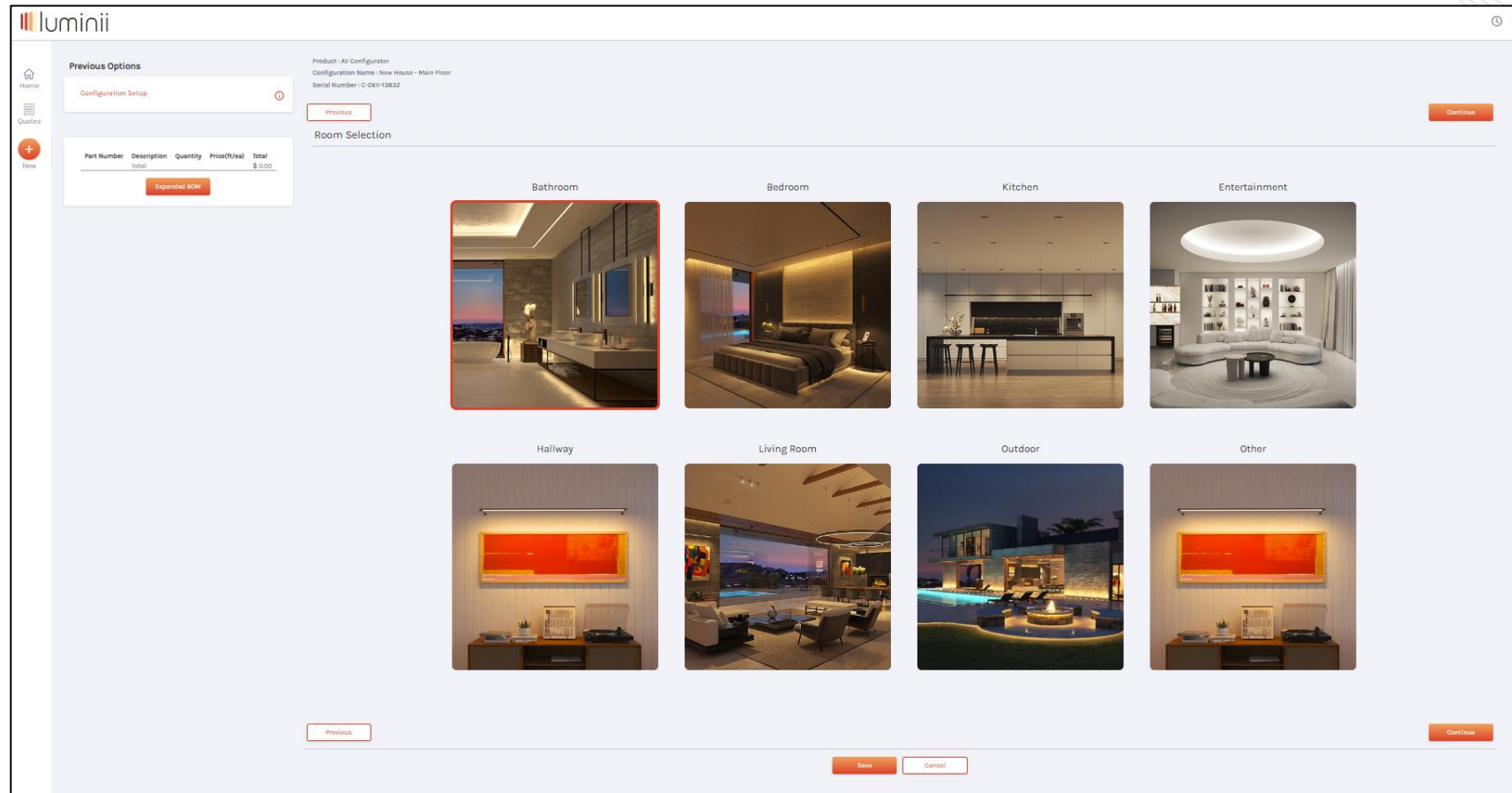
By Application

Continue

Save Cancel

- Choose to Quote by Room or by Application (*By Product is available to more advanced Luminii customers)

Luminii AV – Quote By Room



- Quoting by Room allows for choices by room, then application
- Choose a Room and then click continue

Luminii AV – Quote by Application

The screenshot displays the Luminii AV configurator interface. On the left, a sidebar contains navigation icons for Home, Quotes, and a New configuration (+). The main area is titled 'Application Selection' and includes a 'Previous Options' section with 'Configuration Setup' and 'Room Selection'. A 'Previous' button is located below these options. The 'Application Selection' section features a table with columns: Part Number, Description, Quantity, Price(ft/ea), and Total. The table shows a total of \$0.00. Below the table is an 'Expanded BOM' button. To the right of the table, there are input fields for 'Product Type & Location', 'Type' (set to A6), 'Location' (set to Kitchen Island), and 'Factory Cut or Reel' (set to Factory Cut). A 'Continue' button is in the top right corner. At the bottom, four application categories are shown with corresponding images: Shelf/Millwork, Toe Kick (highlighted with a red border), Line of Light, and Cove.

Product : AV Configurator
Configuration Name : New House - Main Floor
Serial Number : C-DEV-13832

Previous

Continue

Application Selection

Part Number	Description	Quantity	Price(ft/ea)	Total
Total				
\$ 0.00				

Expanded BOM

Product Type & Location

Type: A6

Location: Kitchen Island

Factory Cut or Reel: Factory Cut

Shelf/Millwork

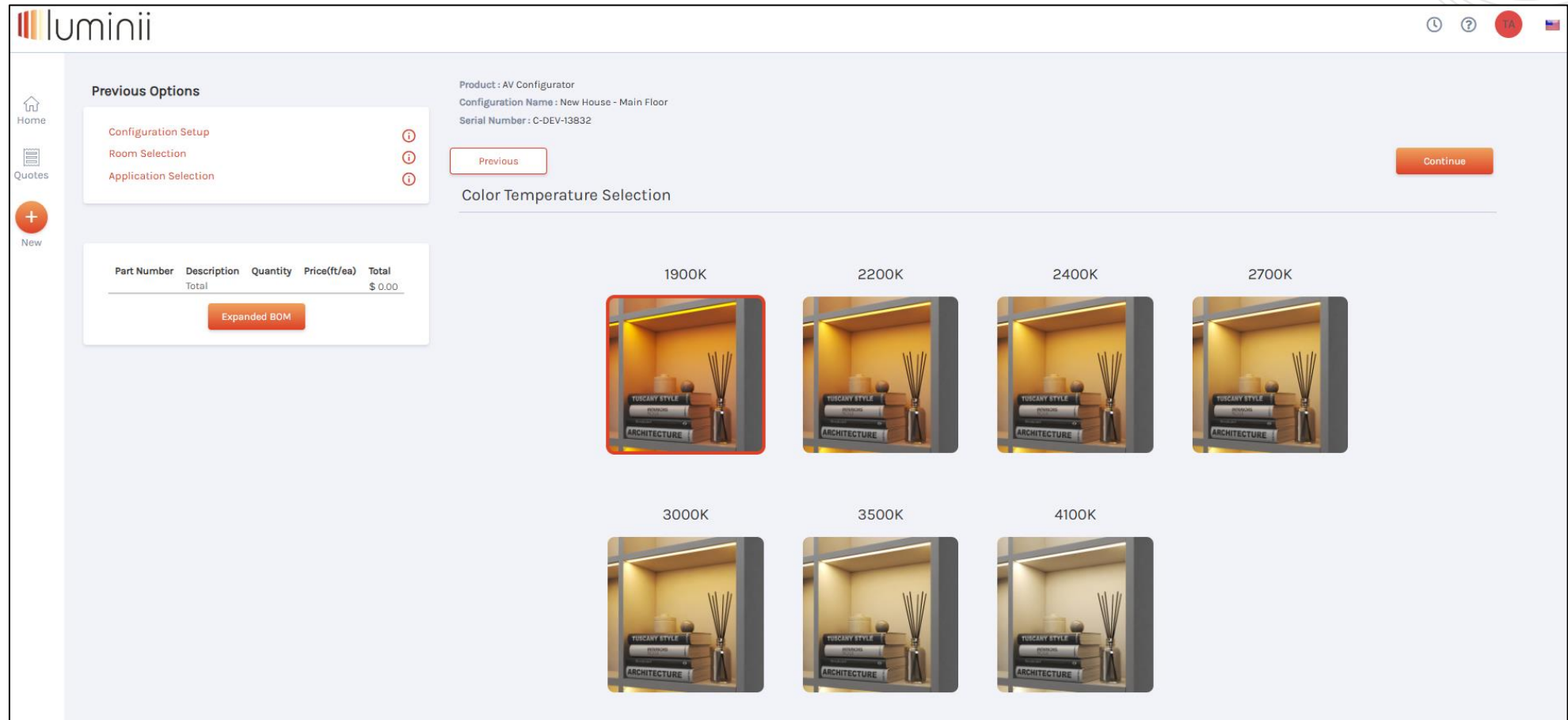
Toe Kick

Line of Light

Cove

- Enter the Type and Location
- Choose between Factory Cut or Reel (* Factory cut for specific lengths or a Reel for a spool of LED tape)
- Select your application based on the Room type you have chosen

Luminii AV – Quote by Application



- Choose the color temperature selection for the LED tape
- Click continue

Luminii AV – Quote by Application

The screenshot displays the Luminii AV Configurator interface. On the left, a sidebar contains navigation links: Home, Quotes, and New (highlighted with a red circle). The main content area is divided into several sections:

- Previous Options:** A list of steps in the configuration process: Configuration Setup, Room Selection, Application Selection, and Color Temperature Selection. Each step has a red circle icon with a number (1, 2, 3, 4) indicating its position.
- Product Information:** Product: AV Configurator, Configuration Name: New House - Main Floor, Serial Number: C-DEV-13832.
- LED Configuration:** This section contains dropdown menus for LineLED Model (LineLED LL72 (LL72)), LineLED Output (Standard), and LineLED CCT (3000K). Below these is a 'Number of Runs' section with a value of 3 and minus/plus buttons.
- LED Length & Quantity Configuration:** This section contains three rows of configuration options for LED runs. Each row has a 'Length' dropdown, a 'Wattage' dropdown, and a 'Quantity' input field.
- Part Number Table:** A table listing the components selected for the configuration. It includes columns for Part Number, Description, Quantity, Price(ft/ea), and Total.
- Buttons:** 'Previous' and 'Continue' buttons are located at the bottom of the configuration sections. A 'Save' button and a 'Cancel' button are at the bottom right.

Part Number	Description	Quantity	Price(ft/ea)	Total
LL72-SO-30K-SL-SL-5	LineLED LL72 (LL72) SO, 3000K, Soldered lead wires (72").	1	\$ 0.00	\$ 0.00
LL72-SO-30K-SL-SL-5	LineLED LL72 (LL72) SO, 3000K, Soldered lead wires (72").	1	\$ 0.00	\$ 0.00
LL72-SO-30K-SL-SL-7	LineLED LL72 (LL72) SO, 3000K, Soldered lead wires (72").	1	\$ 0.00	\$ 0.00
Total				\$ 0.00

Expanded BOM

- Luminii has pre-chosen the strip based on your selections
- Choose the number of runs
- Choose the Length of each of those runs with quantity
- Click Save and click continue

Luminii AV – Quote by Application

The screenshot shows the Luminii AV configurator interface. On the left, a sidebar contains navigation links: Home, Quotes, and New. The main area is divided into two sections. The top section, 'Previous Options', lists steps: Configuration Setup, Room Selection, Application Selection, Color Temperature Selection, LED Configuration, LED Length & Quantity Configuration, and a 'Previous' button. The bottom section, 'Power Supply Configuration', displays 'Power Supply recommended quantity' as 1 and 'Power Supply Model & Quantity' as PS-UNI-96-24 with a quantity of 1. It includes 'Previous', 'Save', 'Cancel', and 'Continue' buttons. A table on the left shows the 'Expanded BOM' with columns for Part Number, Description, Quantity, Price(ft/ea), and Total.

Part Number	Description	Quantity	Price(ft/ea)	Total
LL72-SO-30K-SL-SL-5	LineLED LL72 (LL72) SO, 3000K, Soldered lead wires (72").	1	\$ 104.00	\$ 104.00
LL72-SO-30K-SL-SL-5	LineLED LL72 (LL72) SO, 3000K, Soldered lead wires (72").	1	\$ 102.00	\$ 102.00
LL72-SO-30K-SL-SL-7	LineLED LL72 (LL72) SO, 3000K, Soldered lead wires (72").	1	\$ 168.00	\$ 168.00
PS-UNI-96-24	PS-UNI-96-24	1	\$ 193.00	\$ 193.00
Total				\$ 567.00

Expanded BOM

- Your choices have started populating the quote on the left
- You now have the choice to choose your quantity of power supplies or go with Luminii's recommendation based on wattage
- Click on Save and Continue

Luminii AV – Quote by Application

Home

Quotes

New

Previous Options

Configuration Setup

Room Selection

Application Selection

Color Temperature Selection

LED Configuration

LED Length & Quantity Configuration

Power Supply Configuration

Part Number	Description	Quantity	Price(ft/ea)	Total
LL72-SO-30K-SL-SL-5	LineLED LL72 (LL72) SO, 3000K, Soldered lead wires (72").	1	\$ 104.00	\$ 104.00
LL72-SO-30K-SL-SL-5	LineLED LL72 (LL72) SO, 3000K, Soldered lead wires (72").	1	\$ 102.00	\$ 102.00
LL72-SO-30K-SL-SL-7	LineLED LL72 (LL72) SO, 3000K, Soldered lead wires (72").	1	\$ 168.00	\$ 168.00
KSC-96-F-FC-SA	KSC-96-F-FC-SA	2	\$ 0.00	\$ 0.00
PS-UNI-96-24	PS-UNI-96-24	1	\$ 193.00	\$ 193.00
Total				\$ 567.00

Expanded BOM

Product : AV Configurator

Configuration Name : New House - Main Floor

Serial Number : C-DEV-13832

Previous

Continue

LED Configuration

LED Total Feet

Extrusion Configuration

Extrusion Model

Reflector

Extrusion Lens

Extrusion Mounting

Extrusion Finish

EXT Length & Quantity

EXT Length 1

Quantity

Previous

Save

Cancel

Continue

- Luminii has recommended the Extrusion based on your previous choices
- Choose the finish of the extrusion you require in the drop-down list
- Click Save and Continue

Luminii AV – Quote by Application

The screenshot displays the Luminii AV configuration interface. The top navigation bar includes the Luminii logo, a clock icon, a help icon, and a user profile icon. The left sidebar contains a 'Home' link, a 'Quotes' link, and a 'New' button. The main content area is divided into three sections: 'Previous Options', 'Configure Design', and a 'BOM' table.

Previous Options

- Configuration Setup
- Room Selection
- Application Selection
- Color Temperature Selection
- LED Configuration
- LED Length & Quantity Configuration
- Power Supply Configuration
- LED Configuration
- Extrusion Configuration

Configure Design

Ready for Configuration
We have all the information needed to configure your product. You can:
Press "configure" to create your Configuration now
Press "save" and return to this Configuration later for further editing and configuration
Press "cancel" to discard your changes

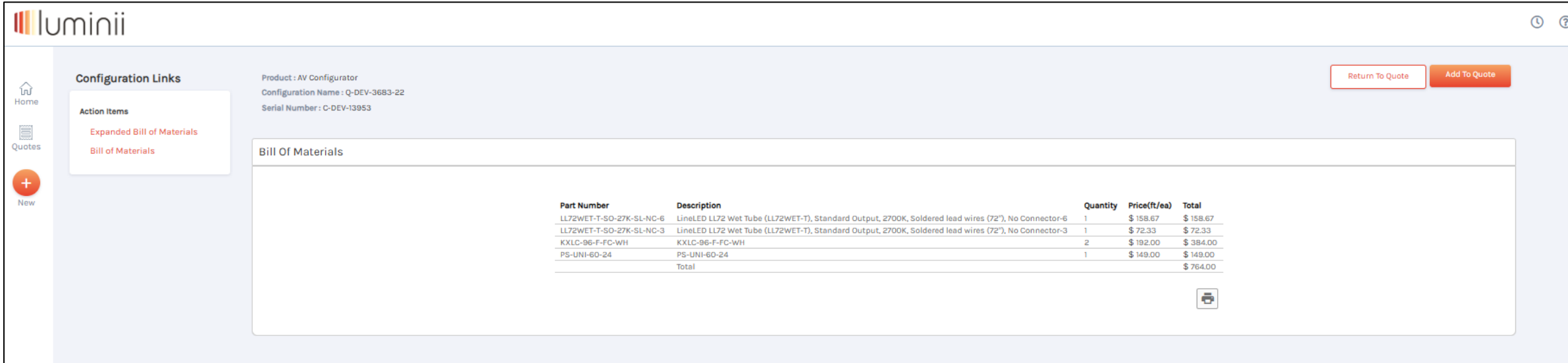
BOM Table

Part Number	Description	Quantity	Price(ft/ea)	Total
LL72-SO-30K-SL-SL-5	LineLED LL72 (LL72) SO, 3000K, Soldered lead wires (72"),	1	\$ 104.00	\$ 104.00
LL72-SO-30K-SL-SL-5	LineLED LL72 (LL72) SO, 3000K, Soldered lead wires (72"),	1	\$ 102.00	\$ 102.00
LL72-SO-30K-SL-SL-7	LineLED LL72 (LL72) SO, 3000K, Soldered lead wires (72"),	1	\$ 168.00	\$ 168.00
KSC-96-F-FC-WH	KSC-96-F-FC-WH	2	\$ 154.00	\$ 308.00
PS-UNI-96-24	PS-UNI-96-24	1	\$ 193.00	\$ 193.00
Total				\$ 875.00

Buttons: Previous, Configure >>, Save, Cancel, Expanded BOM

- Configure your quote or
- Explore your previous choices to make a change in the Previous options box, top left

Luminii AV – Quote by Application



The screenshot displays the Luminii AV Configurator interface. On the left is a sidebar with navigation icons for Home, Quotes, and New. The main area features a 'Configuration Links' section with 'Expanded Bill of Materials' and 'Bill of Materials' links. The 'Bill of Materials' link is active, showing a table of components. Above the table, the product is identified as 'AV Configurator' with configuration name 'Q-DEV-3683-22' and serial number 'C-DEV-13953'. In the top right corner, there are 'Return To Quote' and 'Add To Quote' buttons. The table lists four items: two LED wet tubes, one fan-cooled unit, and one power supply, with a total price of \$764.00. A print icon is located at the bottom right of the table.

Configuration Links

Product : AV Configurator
Configuration Name : Q-DEV-3683-22
Serial Number : C-DEV-13953

Action Items

- Expanded Bill of Materials
- Bill of Materials

Bill Of Materials

Part Number	Description	Quantity	Price(ft/ea)	Total
LL72WET-T-SO-27K-SL-NC-6	LineLED LL72 Wet Tube (LL72WET-T), Standard Output, 2700K, Soldered lead wires (72"), No Connector-6	1	\$ 158.67	\$ 158.67
LL72WET-T-SO-27K-SL-NC-3	LineLED LL72 Wet Tube (LL72WET-T), Standard Output, 2700K, Soldered lead wires (72"), No Connector-3	1	\$ 72.33	\$ 72.33
KXLC-96-F-FC-WH	KXLC-96-F-FC-WH	2	\$ 192.00	\$ 384.00
PS-UNI-60-24	PS-UNI-60-24	1	\$ 149.00	\$ 149.00
Total				\$ 764.00

After configuration, you will have the Bill of Materials list that was configured

- Click Add to Quote to add this configuration
- Or click return to quote to edit or make corrections

Luminii AV – Quote Configuration

Quote Number: Q-DEV-3659
Quote Name: Residence #1
Customer: TBD
Project: New House

Save Preview Quote Build

Home Quotes New

PROPERTIES **LINE ITEMS** QUOTE INFO

Add Line Item Configuration Go Sequence Reconfigure Quote

Display 5 per page Displaying 1 to 1 of 1 Line Items

Item	Reference #	Description	Unit Price	Qty	Net Price	Configuration Name	Ext Unit Price	Ext Net Price
1	C-DEV-13832	AV Configurator: New House - Main Floor	\$ 479.29	1	\$ 479.29	New House - Main Floor	\$ 479.29	\$ 479.29
Totals				Qty 1			Ext Unit Price \$ 479.29	Ext Net Price \$ 479.29
								Grand Total \$ 479.29

Displaying 1 to 1 of 1 Line Items

Quoted Currency USD United States, Dollars
Quoted Locale English (United States)

- Once configured your quote starts to populate
- From this page you can;
 - Preview the Quote PDF
 - Click Go to continue adding more products
 - Edit configuration
 - Or Complete and Build the Quote

Luminii AV – Quote Completion

The screenshot shows the Luminii AV Quote Completion interface. At the top left is the Luminii logo. Below it is a sidebar with icons for Home, Quotes, and New. The main area displays quote details: Quote Number: Q-DEV-3659, Quote Name: Residence #1, Customer: TBD, and Project: New House. On the right are buttons for Save, Preview Quote, and Build. Below these are tabs for PROPERTIES, LINE ITEMS, and QUOTE INFO. A yellow warning box states: "Fields with * are required". The QUOTE INFO section contains a "Quote Inputs" form with three required fields: Project Specifier*, Project City*, and Brand* (a dropdown menu with "Please Select"). There is also a "Comment" text area.

- Before Building and completing the quote, you need to enter Quote Info
- **Project Specifier, Project City and Brand**, which is Luminii (we have future proofed here for when we bring additional brands to this tool)
- Add Comments that you want to appear on the Quote PDF
- Click Save and then Build, you must Build the quote to register it

Luminii AV – Quote Completion

Options

- Summary
- Rebuild Quote

Quote Links

Quote Documents

- Luminii Senso Quote (PDF)

Attachments

- Q-DEV-3659.csv

Properties

Owner	Agent3, Test - Test Company 2	Template	Luminii Senso Quote
Creator	Agent3, Test - Test Company 2	Price Book	List Price
Modifier	Agent3, Test - Test Company 2		
List Price	\$ 479.29		
Net Price	\$ 479.29		
Estimated Freight	\$ 0.00		
Grand Total	\$ 479.29		
Status	Created	Create Date	26 May 2025 11:06:26 AM CDT
Build Number	1	Modify Date	26 May 2025 1:43:20 PM CDT
Build Date	26 May 2025 1:43:19 PM CDT	Status Date	26 May 2025 1:43:18 PM CDT

Quote Information:

- Quote Number: Q-DEV-3659
- Quote Name: Residence #1
- Customer: TBD
- Project: New House

Buttons:

- Edit
- View Luminii Senso Quote

- Quote Summary page includes;
 - An option to Edit in the Top Right-hand corner
 - Your Quote documents on the Left-hand side, Quote PDF and CSV files(WIP), for download
- If you want your quote turned into an order, please send your quote PDF and Purchase Order to av@luminii.com

FEEDBACK AND CONCERNS

BETA – Testing

We have created a document for your feedback or any issues you see pop up.

Please see the Issues tab for problems with pricing etc.

Please update the feedback tab for general feedback on the quoting tool.

[Feedback Report.xlsx](#)