





## AV Quoting FAQ

Easily create bills of material using our carefully curated product selections. These trusted options will help your lighting projects come together seamlessly.

- Review our Design Guides for inspiration.
- Select a room or application
- Create a new quote following the parameters that you choose for the room.
- Project can have configurations labeled by fixture type, room location or run location. Any detail you wish to add to organize your bill of material will translate to the tagging of product in production.

Product options have been carefully curated to ease in your project selections.

**LED Tape** will ship with SL (72IN Soldered Leads) if factory cut

**LED Tape** will ship with NC (No Connection) if in reels.

Wet tape options cannot be field cut.

**Color temperatures** (CCT) are selectable.

**Power supplies** will be calculated based on wattage capacity in relation to wiring methodology.

**Series or Parallel** can change the overage wattage load due to tape the length and voltage drop.

Quantities are suggested and can be modified as needed to suit your application. By default, we offer

96W power supplies for the standard configurations.

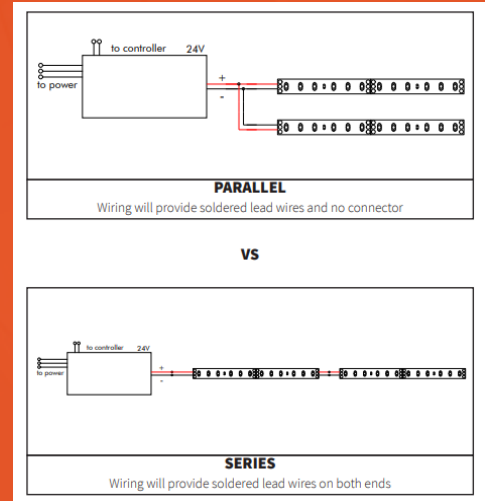
**Extrusions (or Channels)** are configured in our tool in 96IN sections. Each 96IN section comes with a pair of end caps and 4 mounting clips.

Additional end caps and mounting clips can be added if needed for shorter cut downs of extrusions.

**Extrusions** will give you an option to select lens or finish where applicable.

**Accessories** such as Minii connectors are added when applicable to LED Reel applications. Quantities are suggested and can be modified to suit your application.

Once you've created your quote, you can export (via PDF or CSV) it to include in your purchase orders, simplifying the ordering process.





# Quote example

- 1- Quote number
- 2- Job name
- 3- Fixture type
- 4- Run lengths
- 5- Unit price
- 6- Extended cost
- 7-Terms and Conditions



1 Quote: Q-89875

Opportunity Name: Boldt Walland TN L05 L09 L14 2

Account:

Project Manager: Heidi Sprague

Submit PO Payable to: Luminii LLC

Quotes Are Valid For 30 Days, Subject To Change With Tariff Impacts

Created: 5/22/2025

Modified: 5/27/2025

5/27/2025 1:02:19 PM CDT

Last Modified By: Heidi Sprague

Billed To:

## Line Item Summary:

Type	Product Location	Run #	Run Length	Qty.	Part Number #	Description	UOM	Price/(ft/ea)	Totals
L05			10ft. 0in	1	LL72-SO-27K-SL-NC-10	LineLED LL72 (LL72) SO, 2700K , Soldered lead wires (72"), 1@ 10FT	EA	\$ 240.00	\$ 240.00
L05			48"	1	BOSC-48-F-MAG-SA	BOSC-48-F-MAG-SA	EA	\$ 57.00	
L05			72"	1	BOSC-72-F-MAG-SA	BOSC-72-F-MAG-SA	EA	\$ 85.50	
L05				1	L3D0-96W24V-U	L3D0-96W24V-U HI-LUME ECOSYSTEM 25W-96W 24VDC CONSTANT VOLTAGE 3WIRE	EA	\$ 325.00	
L09	25FT		3.0.0.0	1	KBS-WMB-288.7-4450-27K-SF-MA-WH-LIME-NDE	Kirby Small Wet Rated Horizontal Band	EA	\$ 985.67	



Quote: Q-89875

## Terms and Conditions

Please note, any shipments over 8' will have incremental oversized freight charges added. The price quoted with this tool is a combination of both the total footage and estimated fixture lengths provided at time of quote. Luminii will fulfill orders using our standard length extrusions as found on specification sheets. Final fixture pricing is at the sole discretion of Luminii and will be affected by specific fixture configuration (i.e. actual fixture and/or run lengths). Please contact your Luminii representative if you have any questions.

Power supplies quantity is subject to change once final run information has been provided. RGB/RGBW/Dynamic White DMX/DMX control systems: Installation, commissioning and programming by others not included in Luminii's scope of service.

A 25% Deposit is required for all orders over \$150K.

Please see this direct link to Luminii's terms and conditions of sale document [Full Terms and Conditions](#)



Subtotal	\$ 6,660.17
Total	\$ 6,660.17
Currency	USD



# Order is entered, What's Next?

- All new orders require prepayment.
- CEX (Customer Experience Team) will issue a Profoma invoice for payment.
- Payment can be made via ACH, check, or Credit Card.
- Once payment is received, the order will be released into production.
- You will receive a series of emails as the order moves through our system.

Order Confirmation for SO38460 PO: Blue Vision AV Sample Blue Vision AV Samples

 Heidi Sprague Sprague (hsprague@luminii.com) <system@sent-via.netsuite.com>  
To:  Heidi Sprague,  Chris Lehnen  
Cc:  Luminii Customer Orders  
If there are problems with how this message is displayed, click here to view it in a web browser.  
 Sales Order\_SO38460.pdf  
68 KB

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Tue 2/18/2025 2:48 PM

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Your order has been confirmed.

Dear Valued Customer:

Thank you for your order Blue Vision AV Sample/SO38460 on 2/18/2025.  
Attached, please find your Order Acknowledgement.

Your order status is **CONFIRMED**

The **preliminary** estimated shipping date on your order is 2/25/2025.

A **confirmed** estimated shipping date on your order will be sent within the next 5-7 days.

Thanks for choosing Luminii! We appreciate the opportunity to serve you.

Luminii LLC

Order Estimated Shipping Date for SO38460 PO: Blue Vision AV Sample Blue Vision AV Samples

 Heidi Sprague Sprague (hsprague@luminii.com) <system@sent-via.netsuite.com>  
To:  Heidi Sprague,  Chris Lehnen

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Click here to download pictures. To help protect your privacy, Outlook prevented automatic download of some pictures in this message.

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Wed 2/19/2025 8:03 AM

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Order Estimated Shipping Date Update.

Dear Valued Customer:

Thank you for your order Blue Vision AV Sample/SO38460 on 2/18/2025.

Your **confirmed** estimated ship date is 2/25/2025.

ESD is subject to change. If a delay is anticipated, you will be notified immediately.

Thanks for choosing Luminii! We appreciate the opportunity to serve you.

Luminii LLC

Once production reviews the order, the ship day will be confirmed.

First email will show that the order is confirmed with estimated ship date.



[Sales Order #SO38460] has shipped.

HS Heidi Sprague Sprague (hsprague@luminii.com) <system@sent-via-netsuite.com>  
To Heidi Sprague, Chris Lehman

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IF45269\_Packing.pdf  
42 KB

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Products Gallery Resources Brand Library Contact



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Your order has shipped.

See below for package details, tracking, and invoice information.

Any recent invoices and packing lists are attached to this email.

Sales Order	Purchase Order	Job Name	Distributor	Shipping Document	Shipping Status	Tracking Information
Sales Order #SO38460	Blue Vision AV Sample	Blue Vision AV Samples	452161	IF45269	Item Fulfillment : Shipped	FedEx Ground®

Reply Reply All Forward Wed 2/26/2025 6:11 PM



Luminii LLC  
7777 Merrimac Ave.  
Niles IL 60714

Packing Slip  
#IF45269 Box ALL  
2/26/2025

Ship To  
Blue Vision  
1009 Mansell Rd STE C1  
Roswell GA 30076  
United States  
(909) 553-6457  
Jean Laurent

Comments

Sales Order	PO#	Date	Tracking #	Shipping Method	Job
SO38460	Blue Vision AV Sample	2/26/2025	285857783090	FedEx Ground®	Blue Vision AV Samples

Type	Run #	Location	Run Length	Item	Units	Shipped	Box
SMP				SMP-KRM-12-7250-30K-F-NB-SA-LFB-RNPF SMP-KRM-12-7250-30K-F-NB-SA-LFB-RNPF	EACH	1	1
SMP				SMP-KM-12-7250-27K-F-FC-SA-LFE-RNPF SMP-KM-12-7250-27K-F-FC-SA-LFE-RNPF	EACH	1	1
SMP				SMP-MK-12-7250-27K-F-CB-WH-LFE-RNPF SMP-MK-12-7250-27K-F-CB-WH-LFE-RNPF	EACH	1	1
SMP				SMP-MKRA-12-7250-30K-BLV-NB-BK-LFE-RNPF SMP-MKRA-12-7250-30K-BLV-NB-BK-LFE-RNPF	EACH	1	1
SMP				SMP-KBL-W-HB-24.3-38HO-30K-SF-NA-WH-IME-NPF-LFC SMP-KBL-W-HB-24.3-38HO-30K-SF-NA-WH-IME-NPF-LFC	EACH	1	1
SMP				SMP-SD-3-30K-SO-LV30-WH-LFC SMP-SD-3-30K-SO-LV30-WH-LFC	EACH	1	1
SMP				SMP-KSC-SA-WH-BK-BZ-AB-WN-MBK-PG-CH SMP-KSC-SA-WH-BK-BZ-AB-WN-MBK-PG-CH	EACH	1	1
SMP				SMP-RCR-12-HE48SO-30K-F-EM-SA-LFE-RNPF SMP-RCR-12-HE48SO-30K-F-EM-SA-LFE-RNPF	EACH	1	1
				PI-130-24 PS-ND-D-30-24-PI INDOOR USE PLUG IN LED DC	EACH	1	1


Order has shipped!

Packing Slip will be attached with tracking noted



# Invoice INV41086 for Sales Order #SO38460 PO Blue Vision AV Sample


 Heidi Sprague Sprague (hsprague@luminii.com) <system@sent-via.netsuite.com>  
 To  Heidi Sprague

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Wed 2/26/2025 8:56 PM



For ACH Delivery: Domestic  
 Bank Routing Number: 071000013  
 Account Number: 719527825  
 Account Name: Luminii, LLC

For delivery via regular USPS:  
 Luminii LLC  
 PO Box 772804  
 Detroit, MI 48277-2804

INV41086

Invoice Date: 2/26/2025  
 Page: 1

**\*\* CAU**

Hello,

Thank you for choosing Luminii. Invoice INV41086 for Sales Order #SO38460 is attached and ready for review.  
 Please email us if you have any questions at [luminiiar@luminii.com](mailto:luminiiar@luminii.com).

Luminii Accounts Receivable

## Invoice

BILL TO				SHIP TO			
Blue Vision Home LLC 1009 Mansell Road, Suite C-1 Roswell GA 30076 United States SOLD TO CUSTOMER NAME: Blue Vision Home LLC				Blue Vision 1009 Mansell Rd STE C1 Roswell GA 30076 United States (909) 553-6457 Jean Laurent			
DATE SHIPPED	CUSTOMER ID	ORDER #	PO #	SHIP VIA	PAYMENT TERMS	DUE DATE	
2/26/2025	CUS8170	Sales Order #SO38460	Blue Vision AV Sample	FedEx Ground®	Prepaid	2/26/2025	
SALES PERSON	FOB POINT	JOB	TRACKING #				
Luxury Integrated Technologies Agent		Blue Vision AV Samples	285857783090				

\*\*\*If you pay via ACH, please note that any email signifying a change to our banking information will be accompanied by a phone call. If you do not receive a phone call from Luminii, please call to confirm the information before making any changes to our banking information.\*\*\*

LN	QTY SHIP	UOM	ITEM	TYPE	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
1	1	EA	SMP-KRM-12-7250-30K-F-NB-SA-LFB-RNPFF	SMP	SMP-KRM-12-7250-30K-F-NB-SA-LFB-RNPFF	\$0.00	\$0.00
2	1	EA	SMP-KM-12-7250-27K-F-FC-SA-LFE-RNPFF	SMP	SMP-KM-12-7250-27K-F-FC-SA-LFE-RNPFF	\$0.00	\$0.00
3	1	EA	SMP-MK-12-7250-27K-F-CB-WH-LFE-RNPFF	SMP	SMP-MK-12-7250-27K-F-CB-WH-LFE-RNPFF	\$0.00	\$0.00
4	1	EA	SMP-MKRA-12-7250-30K-BLV-NB-BK-LFE-RNPFF	SMP	SMP-MKRA-12-7250-30K-BLV-NB-BK-LFE-RNPFF	\$0.00	\$0.00
5	1	EA	SMP-KBL-W-HB-24.3-38HO-30K-SF-NA-WH-IME-NPF-LFC	SMP	SMP-KBL-W-HB-24.3-38HO-30K-SF-NA-WH-IME-NPF-LFC	\$0.00	\$0.00
6	1	EA	SMP-SD-3-30K-SO-LV30-WH-LFC	SMP	SMP-SD-3-30K-SO-LV30-WH-LFC	\$0.00	\$0.00
7	1	EA	SMP-KSC-SA-WH-BK-BZ-AB-WN-MBK-PG-CH	SMP	EXTRUSION FINISH SAMPLE PG-CH	\$0.00	\$0.00
8	1	EA	SMP-RCR-12-HE4850-30K-F-EM-SA-LFE-RNPFF	SMP	SMP-RCR-12-HE4850-30K-F-EM-SA-LFE-RNPFF	\$0.00	\$0.00
9	1	EA	PI-130-24		PS-ND-D-30-24-PI INDOOR USE PLUG IN LED DC	\$0.00	\$0.00

Invoice will be issued and sent  
 to accounting email on file.

