## HOMEWISE

Real Estate Tips and Advice

# Investing in a Self-Directed IRA

Many investors are directing their retirement funds to non-traditional options.

When it comes to planning for retirement, traditional options include stocks and bonds. However, there is potential for substantial growth and diversification from real estate investment within the framework of a self-directed individual retirement account (IRA).

A self-directed IRA is a retirement account that allows you to have more control over your investment choices than a traditional IRA or 401(k). With a self-directed IRA, you can invest in a wide range of alternative assets, including real estate, private equity, precious metals and more. This flexibility empowers you to diversify your retirement portfolio beyond the confines of conventional investments.

### BENEFITS OF REAL ESTATE

Real estate has long been considered a reliable and potentially lucrative investment. It offers several advantages for retirement investors. Real estate can provide diversification, helping to spread risk across different asset classes. This diversification can help



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protect your retirement savings from the volatility of the stock market. It has the potential for long-term capital appreciation. Over time, properties can increase in value, providing a valuable source of wealth for your retirement.

Rental properties can generate a steady stream of income, which can supplement your retirement income or be reinvested for further growth. Investing in real estate through a self-directed IRA offers potential tax benefits. Rental income and capital gains generated within the IRA are tax-deferred or tax-free, depending on the type of IRA you have.

#### **INVESTING WITH AN IRA**

If you don't already have a self-directed IRA, you'll need to establish one with a qualified custodian or trustee that specializes in self-directed accounts. Ensure that the custodian allows real estate investments, as not all do.

Transfer or roll over funds from your existing retirement accounts into your self-directed IRA. You can also make annual contributions, subject to IRS limits.

Start searching for real estate investment opportunities. You can invest in various types of real estate, such as residential properties, commercial properties, land or real estate investment trusts (REITs). Conduct thorough research and due diligence on potential real estate investments. Analyze the property's potential for rental income, its location and its potential for appreciation. It's crucial to make informed decisions.

When you find a suitable investment property, your self-directed IRA, not you personally, should be the buyer. All expenses related to the property, including maintenance, property taxes and insurance, must be paid from the IRA. While the property is held within the IRA, you are not allowed to use it for personal purposes. Any income generat-

ed, such as rental income or profits from the sale of the property, must go back into the IRA to maintain its tax-advantaged status.

Ensure you follow all IRS rules and regulations, including annual reporting requirements. Work with a tax professional who specializes in self-directed IRA investments to help you stay compliant.

Diversifying your retirement portfolio with real estate assets can help you achieve greater financial security and independence during retirement. With careful planning and the right investments, you can harness the potential of real estate to secure your financial future.

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**REAL ESTATE 101** 



### **Learn the Basics**

Broad Financial promotes real estate investments with self-directed IRAs as a pathway to greater financial returns and tax benefits. They provide a free guide to self-directed IRAs at https://broadfinancial.com/real-estate-ira-guide-lp/?gclid=CjwKCAjwg4SpBhAKEiwAdyLwvKF04PjeHKJzE2BU-hTnhf3rDwR1SyXB95PxhiKmsL0cGUmg4\_mYiRoCzVMQAvD\_BwE.

Junior financing: a loan relationship which is junior or lower in priority to a first or more senior loan. source: American Bar Association

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