HOMEWISE Real Estate Tips and Advice

Fix Up Your Garage

A secure and sturdy garage can be attractive to home buyers. Give it some attention before listing your house by cleaning and repairing the garage.

Decluttering your space is crucial as those viewing your home can envision how they will use the area.

INSTALL A POWER DOOR

If your garage is open, you can give potential buyers a sense of security by installing an overhead door. While choosing a manual model is certainly an option, power doors provide more convenience. Talk with a professional installer in your area to get a quote for this value-boosting addition.

When deciding which type of door is right for your structure, there are two main options to choose from, belt-driven or chain-operated. Each has their own unique advantages.

Belt drives are a popular option for homes with an attached garage. They are typically silent and create little disruption to those inside when it is being operated. There is also little maintenance required and they can last longer than chain-driven doors. Chaindriven doors are more affordable, but they are loud and require regular maintenance.

When discussing installation with an expert, be open about your desire to sell and listen to



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REAL ESTATE 101

A Valuable Upgrade

As an investment, a garage door replacement is a solid value. According to Remodeling Magazine, in 2019 you could expect to recover 97.5 percent of the cost of a new garage door in increased home value. For their calculations, the magazine assumed the replacement of a 16-foot-by-7-foot (two-car) garage door with a new door with a lifetime warranty, including insulation, new galvanized steel tracks and insulated windows, as well as new hardware.

their advice for the best strategy for the layout of your home.

REPAIR THE FLOOR

If your garage floor is covered in concrete, it's likely the constant traffic has caused damage to its surface or stains. Impress an interested homebuyer by making the ground good as new.

If there are small scuffs present, you can buff them by using baking soda and warm water to create a paste. Scrub the affected area before rinsing it clean. If the problem persists or is too deep, you may need the help of

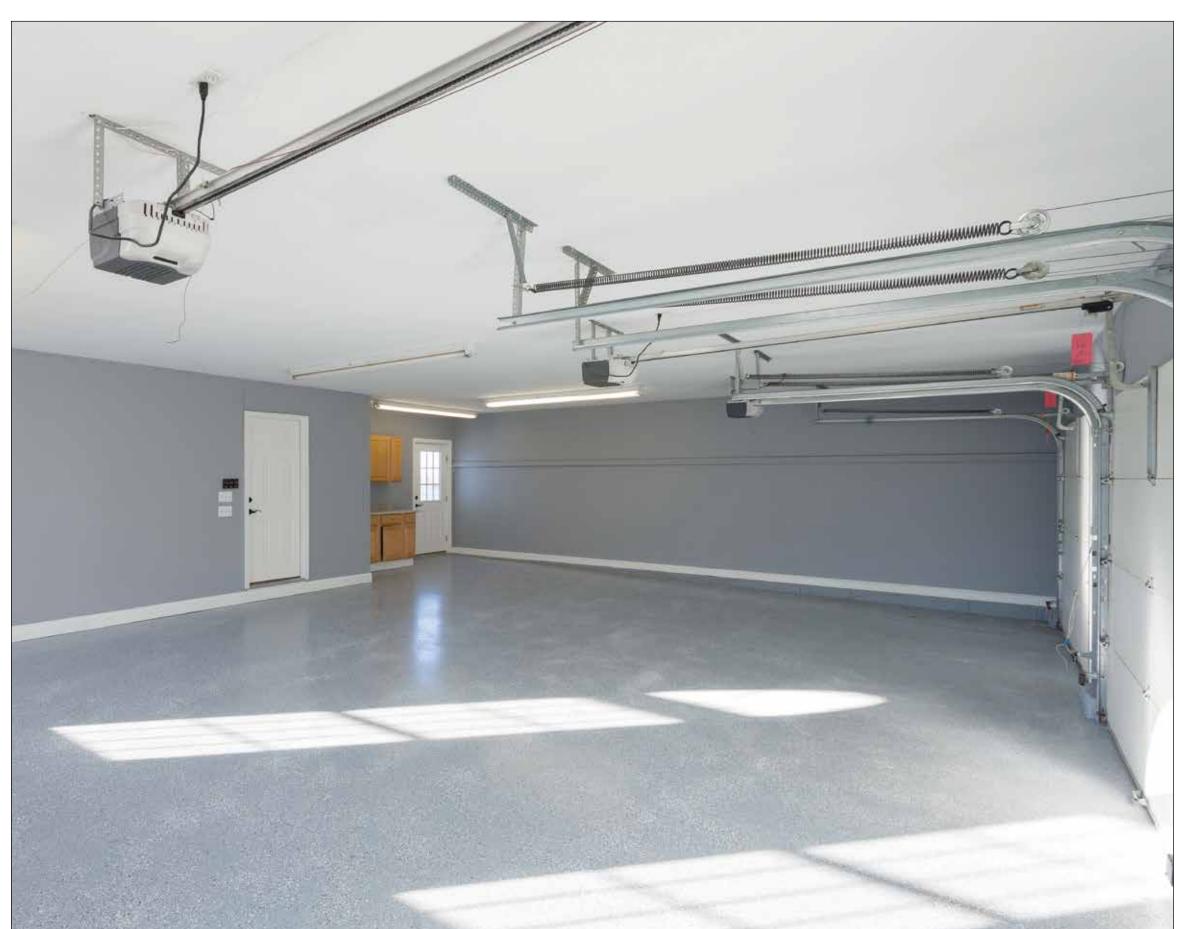
a masonry expert. Their commercial cleaning methods and knowledge of concrete can make a repair easy.

ELECTRIFY IT

If your garage lacks electricity consider hiring a licensed electrician to give it light. The

versatility of an exterior structure that is well-lit and climate controlled gives new buyers options on how to use the space. It can be incredibly attractive to families who need an extra room for a home office or an entertainment area. The additional lighting is also great for a sense of security that may deter people from entering the garage.

Keep in mind that this installation can be an investment, depending on how far electrical sources are from the building. Receive quotes from a few different facilities to find the best deal.



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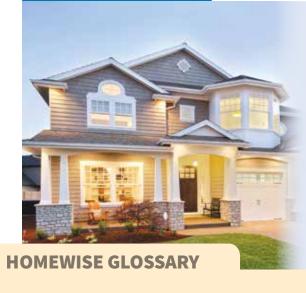
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Lifetime cap: For an adjustable-rate mortgage (ARM), a limit on the amount that the interest rate or monthly payment can increase or decrease over the life of the loan. **SOURCE:** Federal Trade Commission

AD SPACE