

GARAGE SALES

Getting Kids Involved in Your Sale

Garage sales are a great time for the young people in your house to earn some money and to put some math skills to the test.

DECLUTTERING

Holding a garage sale is a great way to declutter your house and, while you're doing that, encourage your kids to clean out their own spaces and donate to the sale. Motivate them by offering a percentage of your profit towards a fun adventure or the latest new thing that they can't live without.

If you're holding a donation sale, encourage your children to help others by taking them to see the people (or animals) that your sale benefits. This can motivate them to help even more or to encourage their friends to donate some things to sell, too.

ON THE DAY OF THE SALE

More hands are always needed at a garage sale, and helping out shoppers can be a great way for your children to develop soft skills that will help them later in life. Teach



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them how to greet shoppers politely and even encourage them to make their own deals on the things they donate. Put their math skills to the test by teaching them to make

change for your shoppers. Just don't leave them by themselves at the till; always have an adult nearby for safety reasons.

Children can also help out

— and draw more shoppers to your sale — by setting up refreshments to sell. The money raised can go straight into their pockets or can be donated to a good cause. If

you're donating it, make sure to note that on your signage. On hot days, they can sell bottled water and lemonade. On cooler days, think hot chocolate. Baked goods can be acceptable in any weather, just make sure to meet basic food safety rules.

HELPING SHOPPERS

Older kids can offer to help shoppers carry their purchases to their cars. Just make sure to keep them in your line of sight and warn them never to get in the car with a stranger. Grateful shoppers may offer tips and advertising that people will be on hand to help people load heavy purchases, such as furniture, may draw in otherwise hesitant shoppers.

Kids of all ages may be the best equipped to answer questions about toys and games they donated to the sale, especially video games and other tech-heavy questions. Have them ready to speak politely and clearly to shoppers who may be having trouble deciding on what to buy. You can even practice before hand to help them get used to the idea. Again, grateful shoppers may even offer tips for their help and may be less likely to want to haggle with your young salesperson.

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SELLER'S TIP

Educate Your Children on Safety at Sales

Having your children help out with your garage sale is a great way to teach them a variety of skills and to make sure you've got plenty of hands to help. However, it requires an extra level of safety. Talk to your children beforehand about how to talk to strangers and not giving away important information, such as where they go to school, their phone numbers and other information. Always keep an eye on your children, especially small children, and warn them about taking food and beverages from strangers. They should never get into a stranger's car.

AD SPACE