GARAGE SALES

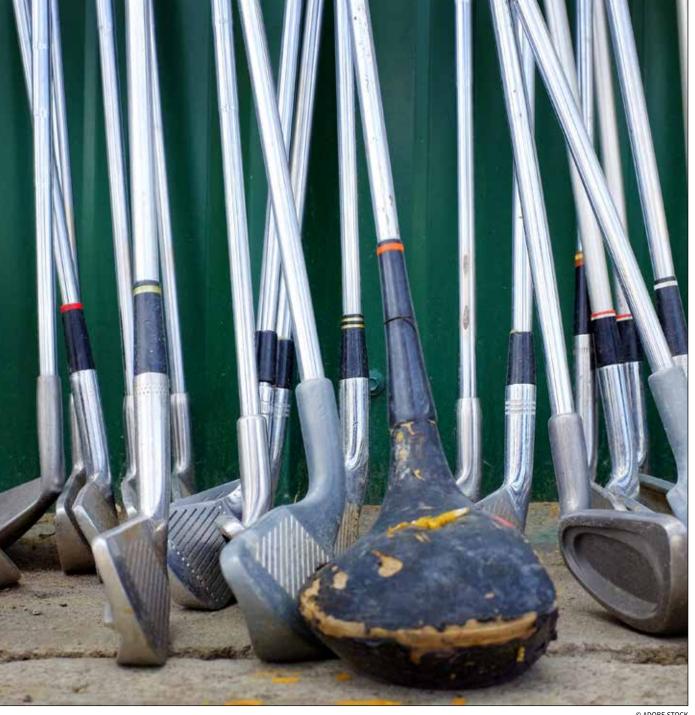
Buying Used Sporting Goods

Garage sales, estate sales and thrift stores are great places to snag a great deal on used sporting goods and exercise equipment. If you're wanting to start a new hobby, start shopping these sales to get great gear at an even better price.

KNOW YOUR MEASUREMENTS

Before you start shopping, know your sizes and measurements. Take careful measurements (or have someone measure for you) for any sporting gear you plan to buy. If you're looking for goods like bikes or baseball bats, things that are generally measured for the athlete, head to a sporting goods store and try out several models to find the right size for you. You might also want to scout out your favorite brands so that you know what to look for when you hit up sales. Make note of the prices of new items.

Your body isn't the only thing you want to measure. You'll also need to carefully measure and consider the



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space in which you're going to keep your items. You want to have sufficient space to safely and securely store everything and use it without injury. Also

consider how you'll transport your gear. If you're taking up golfing, for instance, make sure golf clubs can fit in your car's trunk.

HITTING THE SALES

Now that you've got a place to keep your items, it's time to get shopping. Make sure to carry cash and be ready to negotiate for the items you want. If you find a sale with several items that you want, ask if you can get a better deal if you buy in a lot. You may have to take some items you aren't ready for right now or don't want, but it may be worth it.

While you're shopping, be aware that, if the seller has these things, they may also have some expertise in the hobby you're trying to start. Use the time and negotiations to pick their brains about the sport, the best places to play, brands and other tips on getting started. You'd be surprised at what you can learn (and the price you might get by making friends).

MOVING UP

You may already be an experienced hand at your sport and be upgrading your existing gear. In some cases, you may be able to work out a trade for things you no longer need or want and the items you'd like. Work your networks of athletes to find people who might be willing to trade what you have for what you'd like to have. Someone you play with or know may be looking out for starter gear for a friend or family member, or this might be where extra items you scored by bundling at garage sales might come in handy.

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BUYER'S TIP

Know What You're Looking For

Before you hit the sales, know the brands you're looking for and also know what used gear runs for in your area. This way, you'll know if you're getting a great deal or if you're getting taken for a ride.

AD SPACE