

GARAGE SALES

Selling Used Books

Old books can be one of the hardest things to get rid of at a garage sale.

People usually aren't in the mood to comb through piles of boxes and, depending on your collection, it can be difficult to find buyers. Keep reading to find out how to get rid of those books you're not going to read again.

SELLING ONLINE

There are quite a few websites out there that make selling used books a snap, particularly if you've got old textbooks.

The website Book Scouter uses a volume's ISBN to look up the prices at more than 50 online resellers to help you get the best bang for your book.

LOCAL BOOKSTORES

Some local bookstores and even a couple of the national chains now buy back used books.

Don't think you're going to



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turn a huge profit this way — these merchants have to make a profit, after all — but you might make enough money back to pick up a new read or two while you're there.

If you've got some very old books, think early 1900s and

older, you may also add antique stores to your list of shops to reach out to.

TIPS AND TRICKS

No matter where you're selling, here are a few tips you want to make sure to fol-

low.

Be honest about the condition of your book. If there's a highlighter, torn pages and a broken spine, say so.

Lying about the condition of your book could earn you a bad review as a seller, and

that can mean lost sales.

Package up your books carefully. Shipping services and the USPS are too busy to be especially gentle with your book, especially if you're taking advantage of the cheaper media mail rates.

Be careful to wrap the book well to make sure it gets there undamaged, and offer free shipping. That could make the difference for many buyers, and media mail rates are fairly inexpensive.

STILL GOT BOOKS?

Sometimes, books just won't sell no matter what. Here are some ways to get them out of your way.

Put them in a nearby Little Free Library. Keep a small box in your car and tuck them into the boxes as you drive around town.

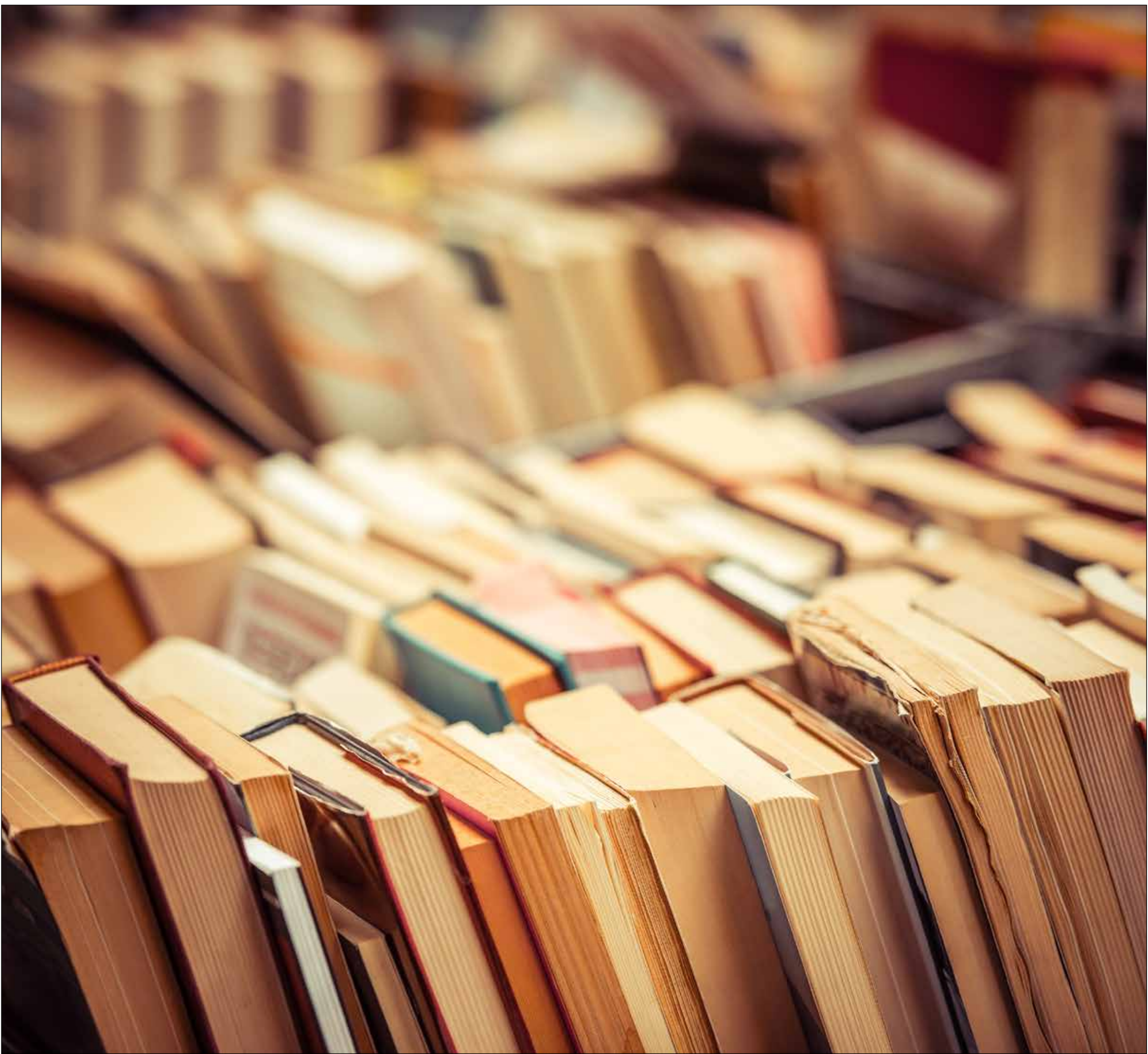
Donate them to a hospital, hospice service or retirement home near you. Residents are always looking for new things to read.

Find a recycling service and turn those old books into new products. Helping the earth is a bonus, too.

Donate them to a local library. Smaller library systems don't have big budgets to add to their collections.

If your books are still in good shape, they may just take them off your hands for you.

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SELLER'S TIP

Make it a Package Deal

Consider selling your used books as a bundle. For example, sell ten books for \$2. You can also take a page from the public library book of tricks: Wrap books together in brown paper and make it a surprise. Be clever when naming your book 'blind dates' and see how much you can fetch for each package.

AD SPACE