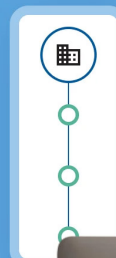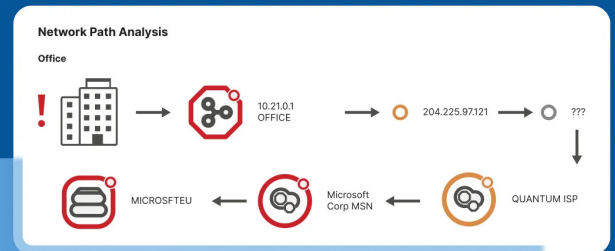# MARTELLO

## Martello Vantage DX

# PURPOSE-BUILT TO MANAGE MICROSOFT TEAMS AND MICROSOFT 365

The digital experience management capabilities you need to drive revenue and boost customer value

# CLIENTS WILL PAY FOR A PRODUCTIVE DIGITAL EXPERIENCE

Companies spend more than $33 billion a year on collaboration and productivity software like Microsoft Teams and Microsoft 365. That's a big investment, and one businesses want to protect by ensuring the best possible performance and user experience.

You can meet those needs as a member of the Martello Partner Network with the powerful, easy-to-use capabilities of Martello Vantage DX.

Vantage DX is a comprehensive software platform built specifically to monitor and manage Teams and 365 environments. It puts you in front of problems before they become user-affecting, making it easy to deliver the service levels your clients demand.

> " Partnering with Martello gives us the ability to pull analytics and make decisions along the way as it relates to the user experience. We can proactively address potential issues that VIPs are seeing across the platform."
>
> – Jess Jones
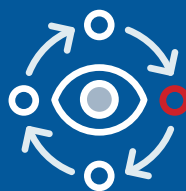> *VP Global Sales, Americas,*
> *Orange Business*

## Everything you need for Microsoft DEM

Vantage DX helps you provide top-tier digital experience management for Teams and 365 whether you're a long-time Microsoft reseller or new to the Microsoft ecosystem.
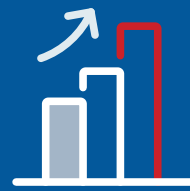
### PROACTIVE MONITORING

Early issue detection with synthetic testing and automated prioritization.

### END-TO-END VISIBILITY

Visual network path tracing with a single dashboard view to pinpoint root causes.

### PERFORMANCE AND COST OPTIMIZATION

Analytics-based insights, SLA enforcement, usage tracking and more.

# MONITOR THE APPS YOUR CLIENTS USE MOST

### Microsoft Teams

Optimize Teams performance to keep clients satisfied with proactive problem solving and rapid issue resolution.

Includes classic Teams collaboration, Teams Phone and Teams Rooms

### Microsoft 365

Proactively monitor the full range of 365 apps and cloud services to ensure SLAs are met.

Includes Azure Active Directory Connect and Federation Services, Exchange and Exchange Online, 365 Health, 365 Web App, OneDrive, SharePoint, 365 URLs and Copilot

## Comprehensive features. One integrated view.

Here's what you get with Martello Vantage DX:

**End-to-end visibility** of the entire Microsoft environment — from the Microsoft data center through the ISP and local networks to endpoints and devices including Teams Rooms

**Continuous monitoring** with customized alerts based on the thresholds that matter to your clients

**Proactive synthetic testing** that simulates behaviors to expose potential issues before users are affecvted

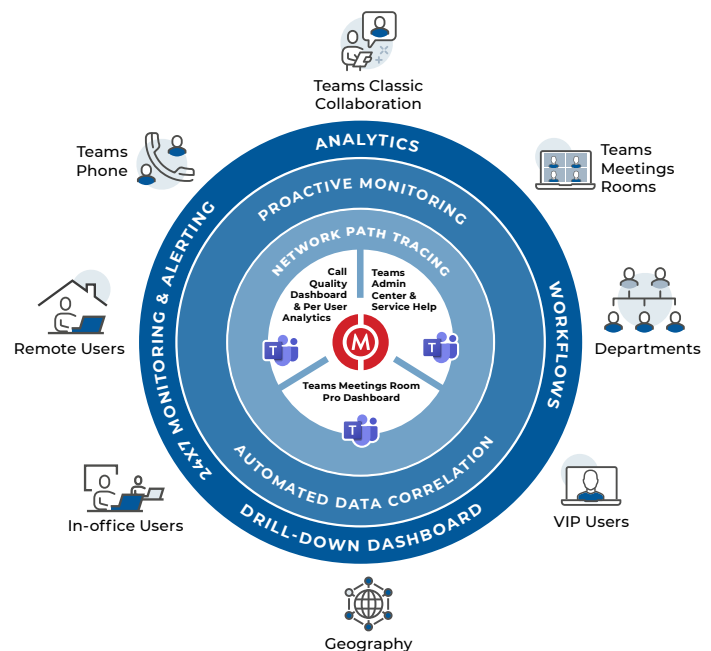**App-specific identification of issues** and severity for Microsoft 365

**Visual network path tracing** for Microsoft Teams that reveals root causes and who's responsible

**Automated prioritization of detected issues** based on client criteria so you always respond first to what matters most

**Automatic collection** of Microsoft-native data

**AI anomaly detection and early warning** of Microsoft outages to prevent wasted troubleshooting time

**A single, integrated view** of all monitoring and testing data with trend analysis and customizable no-code dashboards

# PUT THE POWER OF MARTELLO BEHIND YOUR MSP BUSINESS

The Martello Partner Network helps you set your business apart in today's fiercely competitive MSP space by giving you access to comprehensive go-to-market strategies, lead-generation tools and sales and marketing resources. Through the network, connect to an ecosystem of elite technology providers — and take advantage of dedicated global technical support.

With Martello on your side, you can set a new standard in managed services for the modern Microsoft workplace. Accelerate the growth of your business and maximize revenue while deepening customer loyalty, all by ensuring a high-value Microsoft Teams and 365 digital experience.

**VISIT OUR PARTNER PROGRAM WEBPAGE FOR ALL THE DETAILS:**
**MARTELLOTECH.COM/PARTNERS/MARTELLO-PARTNER-PROGRAM**

## About Martello

At Martello Technologies, we empower IT teams around the world with unique SaaS for Microsoft Teams and Microsoft 365. Our team of seasoned high-tech veterans, creative problem solvers, ambitious new grads and an experienced board of directors all share the same mission: to deliver exceptional and productive digital user experiences in the modern workplace. Martello Technologies (TSXV: MTLO) is a public company headquartered in Ottawa, Canada with employees in Europe, North America and the Asia Pacific region.

**MARTELLO**